



Storage Networking Industry Association (SNIA)
IP Policy Waiver

The purpose of the SNIA IP Policy is to protect the Members and Participants of the SNIA as they develop SNIA Architecture and SNIA Software. This policy obligates subscribing SNIA Members and Participants to the duty to disclose any relevant patents (Essential Claims) that they hold relative to SNIA Works-in-Progress which may evolve into SNIA Architecture or SNIA Software. It also obligates those parties that participate in the development of SNIA Architecture or SNIA Software to the duty to license their Essential Claims under Reasonable And Non-Discriminatory (RAND) terms.

There are some Members and Participants for which the IP Policy does not directly apply. These include the following:

- Members and Participants that are End Users that buy and use rather than develop or manufacture storage technology and products
- Members and Participants that are Systems Integrators, Value Added Resellers (VARs), or Marketers that primarily market and sell rather than develop or manufacture storage technology and products

These Members and Participants do not have patent portfolios that include storage-related patents, nor are they interested in participating in any SNIA Technical Working Groups (TWGs).

For these Members and Participants that wish to have the SNIA waive their requirement to sign the SNIA IP Policy, they may request such waiver by signing below and faxing this page to the SNIA Executive Director at 415-402-0009.

(Member/Participant name) _____ requests to waive the requirement for signing the IP Policy. This request is based on the fact that Member/Participant and the employer(s) of Member/Participant, if any, (1) do not develop or manufacture storage technology or storage products, (2) do not have patent portfolios that include storage-related patents, and (3) will not attend any meetings of or participate in the SNIA Technical Working Groups (TWGs). It is also agreed that if any of the above three conditions change such that Member/Participant and/or the employer(s) of Member/Participant, if any, no longer qualify for the Waiver, that Member/Participant will immediately inform the SNIA Executive Director at 415-402-0006 of such change(s) and cancel their SNIA membership, or failing to cancel such membership hereby, agrees to be bound by the SNIA IP Policy.

Signature _____
Name _____
Title _____
Date _____

The SNIA Secretary or Executive Director, or his/her representative will contact you to let you know whether or not your request is approved.